

STT GDC Seeks to Grow Partnerships for its Data Centres in Singapore

Singapore, 15 May 2017 – ST Telemedia Global Data Centres (STT GDC), a carrier-neutral advanced data centre provider, launched its Partner Programme for its Singapore data centres today, which presents complementary business partners such as network and managed service providers and systems integrators an invaluable opportunity to collaborate and leverage on STT GDC’s rapidly growing global data centre platform for mutual growth and success.

“We have reached a significant stage where we have built a sizeable, integrated data centre presence globally and in Singapore. The Partner Programme is a natural next step as we continue to accelerate our growth and respond to increasing global and local demands for colocation facilities and services. Through this Programme, partners can look to leverage STT GDC’s extensive data centre platform and selection of connectivity services to deliver multi-data centre and multi-cloud solutions, enter and scale in the Singapore market, or augment their existing service portfolio. As STT GDC’s services are developed with scalability and flexibility in mind, we are ready to cater to virtually any partner’s stage of growth and evolving business needs,” said Bruno Lopez, the Chief Executive Officer of STT GDC.

Potential partners of STT GDC’s Partner Programme can opt for either the Reseller or Channel Partner model, where the key differences are in marketing and contracting. To kickstart, STT GDC is waiving programme fees, revenue commitment and exclusivity requirements to all participants. Channel Partners will also enjoy an attractive incentive regime. To foster the success of its partners, STT GDC has lined up an assortment of sales enablement tools, technical support, training and marketing resources to equip them with the requisite knowledge and materials to deliver market leading services and solutions.

In its home base Singapore, STT GDC operates five strategically located Tier 3 carrier-neutral data centres, and offers a wide range of colocation services from single rack to bespoke multi-megawatt deployments coupled with on-site technical support and connectivity capabilities to carrier hotels. Globally, it manages over 45 data centres with strong presence in the world’s major business hubs including Singapore, China, India and the UK.

To find out more, head over to Purple Level, Booth 940 here at ITW, or contact STT GDC at info@sttelemediagdc.com.

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ABOUT ST TELEMEDIA GLOBAL DATA CENTRES

ST Telemedia Global Data Centres (STT GDC) aims to develop the largest global platform of advanced, integrated and carrier-neutral data centres in select major economic centres. Led by an experienced team, STT GDC has built a strong presence in key markets including Singapore, China, India and the United Kingdom. The company offers a full suite of best-in-class and highly scalable data centre services including colocation, connectivity and infrastructure management. Headquartered in Singapore, the fast-growing company is a wholly-owned subsidiary of ST Telemedia. For more details, please visit www.sttelemediagdc.com