



Lighttower Launches Enhanced Wholesale Program for Enriched Partner Experience

New tools emphasize power and efficiency for the company's wholesale partner community

BOXBOROUGH, MA — May 15, 2017 — Lighttower Fiber Networks, the premier provider of all-fiber, high-performance networking solutions delivered over its own network, announced today the launch of its enhanced Wholesale Program. The launch comes with new tools including an upgraded wholesale portal and user access to the Lighttower Wholesale Fast Start program, which accelerates the deployment of the Lighttower Network to new service locations.

Available now throughout the entire Lighttower service area, the Wholesale Fast Start program is designed to make it faster, easier, and more economical to work with Lighttower on delivering solutions to strategic service locations. Additionally, the Lighttower wholesale portal has been expanded to include pricing capabilities, thereby expediting the wholesale inquiry process for users. The combination of these two tools creates a powerful and efficient experience for Lighttower wholesale partners.

In addition to these program enhancements, Lighttower also recently received Carrier Ethernet 2.0 network certification across its entire service area. This certification ensures simpler and faster interconnecting of Ethernet circuits across carrier networks.

Lighttower offers wholesale partners a comprehensive suite of all-fiber networking solutions, including Dark Fiber, Ethernet, IP, SONET, and Wavelengths. Lighttower is also a specialist in the wireless industry, providing network services to over 7,000 macro and small cell locations.

“Lighttower has over 25 years of experience working with carriers and wholesale partners to design, deliver, and support custom, all-fiber network solutions,” commented Herb Boynton, SVP for Sales Engineering and Complex Solutions for Lighttower. “Our team understands the dynamics and challenges of the wholesale marketplace, and these program enhancements are a direct result of what has been asked for by our customers.”

Lighttower owns and operates over 33,000 fiber route miles, and provides connectivity to 22,000+ service locations across 17 states, including 275+ data centers, 500+ telco hotels and central offices, 40+ financial exchanges, plus major cloud providers.

To learn more about Lighttower Fiber Networks, please visit www.lighttower.com or call 1.888.LT.FIBER. Follow Lighttower on [LinkedIn](#) and [Twitter](#).

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About Lightower Fiber Networks

Lightower Fiber Networks is the premier provider of all-fiber, high-performance networking solutions delivered over our own network, enabling award-winning customer support and service reliability. Lightower delivers customized solutions to thousands of customers in health care, financial services, media and content, cloud infrastructure, carriers, government, education, and other large enterprises. The Lightower Network extends over 33,000 route miles throughout the Northeast, Mid-Atlantic, and Midwest, providing dense connectivity to over 22,000 service locations including 275+ data centers and 7,000+ wireless towers and small cells. For more information, visit www.lightower.com or call 1.888.LT.FIBER.

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