



SCALEMATRIX



console

ScaleMatrix to Enhance Hybrid Service Offer by Enabling Direct Access to Console's Software and Interconnection Platform

ScaleMatrix Cloud and Data Center Clients Benefit from Global Direct Connect Ecosystem

San Diego, CA – September 9, 2015 – [ScaleMatrix](#), an operator of innovative high-density data centers, and a leading hybrid service provider offering cloud, colocation, and managed services under a single umbrella, announced today that the company has joined the Console Data Center Partner Program to provide customers access to [Console](#), the enterprise software and interconnection platform that is changing the way businesses directly connect to their customers, vendors, and partners.

The Console Data Center Partner Program provides a turnkey solution for data center operators to offer customers direct access to Console for network-to-network and enterprise-to-enterprise collaboration globally. The partner program provides the necessary support to make a datacenter Console-enabled as well as marketing resources to highlight the value and power of this software-defined networking platform.

The Console software and interconnection platform provides a secure, simple, and faster way for companies across the globe to directly connect to business-critical cloud providers, SaaS providers, and partners. By combining direct access from within a Console-enabled datacenter with Console's network automation technology, customers gain access to a global ecosystem without the configuration complexity.

"ScaleMatrix' broad product portfolio and white glove support services have attracted enterprise clients from around the globe. With a variety of workload needs spanning testing, development, production, and disaster recovery, our clients require connectivity solutions to ensure seamless, end-to-end operation of their critical applications and services. Having our data center Console-enabled, puts access to a global network of cloud and SaaS providers at our client's fingertips," says Chris Orlando, Co-Founder and CSMO at ScaleMatrix.

ScaleMatrix made news in 2013 when they were selected to take over Dell's VMware Cloud Hosting Services and migrated more than 200 Dell clients onto ScaleMatrix service platforms. In 2015, ScaleMatrix was named to both the San Diego Fast100 and the national Inc.500 fastest growing private company listings. The company attributes

their growth to a broad hybrid service offering and unique data center innovations around density and energy efficiency.

“Partners including ScaleMatrix provide a breadth of offerings like cloud, colocation, and managed services under a single umbrella, and we are pleased to have them join the Console platform,” says Al Burgio, CEO, Console. “As network security and performance concerns with the public Internet continue to increase, Console is positioning itself to become the leading direct connect solution for enterprises.”

For more information about the Console Early Access Program, visit <http://www.console.to>.

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About ScaleMatrix

ScaleMatrix is a Hybrid Service Provider delivering an array of cloud, colocation, managed services, data protection and connectivity solutions under one simple umbrella. As developers of ground-breaking data center efficiency technology, our company offers a cutting edge product catalog with white-glove support services at market prices which benefit from these proprietary cost-saving innovations. With a focus on helping clients choose the right platform and performance criteria for a variety of IT workloads, ScaleMatrix aims to be a one-stop shop for those looking to simplify and reliably manage development, production, and disaster recovery workloads with a single partner.

About Console Inc.

Console Inc., an IIX company, was founded to change the way enterprises connect to their customers, vendors, and partners. Console’s enterprise software and interconnection platform enables both network-to-network and enterprise-to-enterprise collaboration globally. The Console platform provides enhanced network security, improved performance, and faster business-to-business direct connect. For more information about the Console Early Access Program, visit <http://www.console.to>.

IIX Inc. is headquartered in Silicon Valley, California. In March 2015, IIX acquired IX Reach Limited, further expanding its global interconnection footprint into more than 150 Points of Presence (PoPs) across North America, Europe, Asia, and the Middle East. IIX is privately held and backed by New Enterprise Associates (NEA) and DOT Capital.

IIX is a registered trademark of IIX Inc. All other trademarks are the property of their respective owners.

Media Contacts:

iMiller Public Relations
+1.866.307.2510
CCL2015@imillerpr.com

Stephanie Mansolino
Vice President, Marketing, ScaleMatrix
858.633.4306
smansolino@scalematrix.com