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BTI Systems Joins Console's Technology Partner Program

As a Leading Provider of Metro 100G Solutions, BTI Becomes Part of Software-Driven Ecosystem That Enables Simple and Direct Interconnection Between Enterprises, Network Providers and Cloud Providers

SANTA CLARA, CA, September 9, 2015 – [BTI Systems](#), a market-leading provider of cloud and metro networking software and systems to content and service providers around the world, today announced that the company has joined Console's Technology Partner program. Unveiled today at the [Console Connect LIVE 2015](#) event, Console's new software and interconnection platform makes it easy for enterprises to directly connect to cloud providers and other partners, globally, configured from a simple dashboard.

As one of the leading providers of metro 100G transport solutions for Console, BTI's SDN-enabled, open and converged packet-optical platforms will provide high capacity (100G and beyond) connectivity to interoperate seamlessly with all other components of the Console platform. The solutions include the [BTI 7800 Series Intelligent Cloud Connect](#). The BTI 7800 Series enables cloud and service providers to increase network capacity by scaling from 10G to 100G; reduce space, power and cooling requirements; improve network utilization; and simplify and accelerate the deployment of high-margin services.

"We will be changing the way enterprises connect to their customers, vendors and partners," said Al Burgio, CEO of Console Inc. "By bringing together industry-leading solution providers as part of our ecosystem, we make it easy for our customers – enterprises, cloud providers, network providers and data center operators – to directly connect with each other, bypassing the public Internet. We're thrilled to be partnering with BTI Systems because the company has established itself as a global leader in providing packet-optical network infrastructure solutions that are fully interoperable with Console and ensure the highest performance, reliability and scale."

The Console Technology Partner Program helps independent hardware and software vendors test and validate interoperability with the Console Platform. Certified technology partners ensure their products work seamlessly with the Console Platform and satisfy enterprise security and performance concerns for their business-critical needs for direct connect. The Console Technology Partner Program also provides certified partners with early access to Console's emerging features, technologies and resources to support partners with ongoing innovation and marketing of their products and solutions.

“We are very pleased to be part of this exciting and revolutionary new enterprise software platform and partner ecosystem,” said BTI Systems Senior Vice President of Global Marketing Sally Bament. “Our Cloud Exchange solution, which includes the BTI 7800 Series, will help enable Console’s secure, high-performance ‘everything direct’ approach to connecting enterprises, network, cloud and data center providers. Since BTI is already active with customers in many of these targeted markets, it will offer Console a seamless way to interoperate with a broader base. We look forward to continuing to work with Console on this new, fully automated solution.”

About Console Inc.

Console Inc., an IIX company, was founded to change the way enterprises connect to their customers, vendors, and partners. Console’s enterprise software and interconnection platform enables both network-to-network and enterprise-to-enterprise collaboration globally. The Console platform provides enhanced network security, improved performance, and faster business-to-business direct connect. For more information about the Console Early Access Program, visit <http://www.console.to>.

IIX Inc. is headquartered in Silicon Valley, California. In March 2015, IIX acquired IX Reach Limited, further expanding its global interconnection footprint into more than 150 Points of Presence (PoPs) across North America, Europe, Asia, and the Middle East. IIX is privately held and backed by New Enterprise Associates (NEA) and DOT Capital.

About BTI Systems

BTI delivers solutions that transform the economics, performance and innovation of global networks through intelligent networking software and systems. Leading content, cloud and service providers choose BTI to drive improved operational efficiencies and profitably deliver high-value services to businesses and consumers around the globe. With more than 380 customers in over 40 countries, BTI is headquartered in North America, and operates regional sales, marketing, and R&D centers of excellence throughout the world. For more information, visit www.btisystems.com.

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