Fully Managed, HIPAA-Compliant, Secure Cloud & Infrastructure Hosting for the Healthcare Industry

Webair enables healthcare institutions and providers to focus on their business and patient care, not worry about IT services

Health Information Technology (HIT) is undergoing an evolutionary change in order to meet federal requirements for Electronic Medical Record (EMR) maintenance, transmission and storage. Today's healthcare organizations are choosing HIPAA-compliant Infrastructure-as-a-Service (IaaS) solutions that reduce the risk of protected health information (PHI) breaches, lessen network complexity, offset capital costs and enhance network agility to deliver better patient care and healthcare service delivery at a lower cost.

Hospital systems, critical care facilities, doctor's offices and long-term care service providers leverage reliable, fully-managed and upgraded technology for the improvement of healthcare operations and seek secure, highly-available networks that can scale on demand.

Webair meets the changing needs of healthcare environments with fully managed and reliable HIPAA-compliant Cloud and IT infrastructure solutions which enable the efficient delivery of patient information, analytics, industry and technical applications at a lower cost of ownership.

Webair Cloud & Infrastructure Solutions Benefit Healthcare Providers by:

- Decreasing the complexity of EMR implementation
- Eliminating maintenance and capital costs associated with HIT infrastructure
- Streamlining implementation of Electronic Health Record (EHR) meaningful use to meet Medicare and Medicaid EHR Goals
- Reducing the risk of PHI breaches and improving the security of patient information with a fully managed Cloud and IT infrastructure solution
- Offering flat fee pricing for Metro Ethernet throughout the NY metro area and direct connectivity to thousands of transit and transport providers
- Building fast and secure Virtual Private Networks (VPNs), Point-to-Point private links, and MPLS network

Healthcare Cloud & Infrastructure Hosting:

- HIPAA-Compliant, Secure Managed Hosting
- Healthcare Disaster Recovery Powered by **veeam vmware Zerto**
- Managed, Secure Private, Public & Hybrid Cloud
- Secure, High-Performance Bare Metal Servers
- HIPAA-Compliant, Global Colocation (New York, Los Angeles, Amsterdam, Montreal)
- Secure Cloud Backup & Storage

- Developing HIPAA-compliant Private, Public and Hybrid Cloud solutions from network to application layers on Webair's high-performance infrastructure
- Offering secure backup and maximum uptime and availability of critical patient and other medical data

HIPAA-Certified Data Centers and Colocation Reduce Risk

Healthcare organizations are at a financial crossroads. The expense of network infrastructure upgrades needed to comply with HIPAA, meaningful use and the Affordable Care Act must compete against the need to reduce costs through streamlined operations. Webair's Tier III-rated, SAS SSAE 16 and HIPAA-certified data centers offer healthcare organizations fully redundant and highly secure facilities to host mission-critical applications and Disaster Recovery (DR) operations at a lower cost of ownership. For clients requiring 100 percent uptime, DR seats and suites are available to ensure healthcare systems remain fully operational 24x7x365. In addition, Webair's Colocation solutions are backed by industry-leading SLAs and always-on infrastructure management and support, thereby mitigating time, cost and risk.

Streamlined Infrastructure Solutions and Superior Connectivity Options

At Webair, we believe in offering healthcare clients a set of solutions that meet unique organizational needs. Our carrier-neutral, state-of-the-art data center facilities can deliver multiple connectivity options and direct access to thousands of transit and transport providers. Healthcare customers can directly connect existing MPLS networks to infrastructure hosted at Webair such as Colocation, Cloud or Bare Metal Services. Our vast terrestrial network enables private point-to-point links from our NY1 data center on Long Island to anywhere in the New York metro and leverages Webair's flat fee pricing for Metro Ethernet. VPN connectivity is fast and secure on Webair's agile network, which offers direct network peering with Optimum Online, Verizon (FiOS, DSL, mobile) and other local carriers.

> "By selecting Webair, HCPIPA not only gained more value, security and functionality, but we also saw an ROI in as little as nine months. Unlike 'big box' providers, Webair continues to work with us as a true business partner and guiding hand that has our best interests at heart."
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> -- Jim Bauer
> Senior Director, IT for HealthCare Partners, IPA

> "When you think about today's providers, you realize that any company can copy technologies. What truly makes an organization unique is its employees and ability to leverage those technologies to solve complex business challenges. Webair is one of those companies; its staff is knowledgeable, accessible and a pleasure to work with. I am happy to have met them and look forward to continuing our business relationship in the future."
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> -- Harry Rivera
> Director of IT, Long Island Plastic Surgical Group (LIPSG)

Cloud Solutions offer Unparalleled Compliance

Whether your organization requires a HIPAA-compliant Private, Public or Hybrid Cloud environment, Webair Cloud solutions can deliver unparalleled compliance from networking to application layer. Our high-performance infrastructure is ideal for hosting diverse healthcare applications including EHR, EMR, image archiving, retrieval and communication systems, as well as revenue management, patient billing and payroll systems.

Beyond the Cloud: Managed Services As You Need Them

As healthcare environments change to keep up with new requirements, Webair offers flexible add-on services to improve operational efficiency. Healthcare providers can choose from a comprehensive portfolio of managed add-on services to boost security and reliability including enhanced security solutions, Disaster Recovery-as-a-Service (DRaaS), Cloud Storage and other technology and support offerings.

To learn more about Webair's fully managed Cloud and IT infrastructure solutions for the healthcare industry, call 1.866.WEBAIR1 or visit www.webair.com/healthcare.